



Office of Technology Transfer

WHO we are

Core Purpose:

- To broaden the impact of APL's scientific and technical contributions by transferring APL-developed technology to industry to benefit the local economy, the Laboratory and our sponsors.

Defining Values:

- **Service:** Motivated by service and contribution to APL's mission in the public interest.
- **Integrity:** Defined by integrity and respect in all interactions.
- **Excellence:** Committed to professionalism, excellence, fiscal responsibility, responsiveness, resourcefulness, agility, and dedication to fulfilling our core purpose.
- **Partnership:** Committed to a team-oriented environment that emphasizes professional growth, self-improvement, relationship-building, and transparency in communications with all technology transfer constituents.
- **Enterprise focus:** Steadfast advocate for APL's interests regarding its intellectual property portfolio.

Key Strategic Choices:

- OTT will seek to identify the most appropriate licensee(s) for an APL technology rather than accepting the highest or first offer.
- OTT will be selective in its engagement in licensing opportunities rather than seeking a broader field of potential licensees that could compromise the Laboratory's trusted agent status.
- OTT will seek opportunities for technology transition to industry to further the availability to our Government stakeholders of low-cost Commercial Off-the-Shelf (COTS) technology rather than solely focusing on commercial licensing for dual-use technology application.
- OTT will pursue the best protection and application of APL's intellectual property portfolio as a whole rather than favoring the short-term needs of individual inventors or licensees.

WHERE we're going

Envisioned future:

- APL will be a recognized leader in licensing technology for the dual-use application of government-funded intellectual property.
- OTT will be actively sought by industry, local businesses and APL staff alike as an integral partner to their success.
- APL will be a recognized leader in efficient, effective transition of government-sponsored technology into low-cost, readily available COTS products.
- APL will possess an appropriately robust patent portfolio reflective of the Lab's key technical contributions.
- OTT will provide an objective window on the Lab's ability to keep pace with industry.